

# CAAV

Professionals in the Countryside



## **What Does an Agricultural Valuer Do.....?**

**Do You**  
**want to be ...**  
**Working in the countryside?**  
**Dealing with people?**  
**Solving problems?**  
**Making a difference?**

# **Do You Want a Career as a Professional?**

# A Legal Professional - Barrister or Solicitor?



# A Financial Professional - An Accountant?





# An Agricultural and Rural Professional?



# Dealing With Land





# Dealing with People





# Practical Discussions



# **Advising Farmers, Landowners and Others But on What.....?**

# Agriculture





# The Environment





# Managing the Countryside



# Valuation and Property Sales

## What is This Worth?



# Planning and Development

## How to Get Value out of This





# Managing Estates





# Managing Farms



# Compulsory Purchase – Roads, Water Pipes, Gas ...





**Electricity Pylons over a Vegetable Crop**  
**What was paid for the right to put them up?**  
**What is paid now for the disruption to farming?**



# Renewable Energy





# Communications - How Is This Mast on a Farm?



# Woodland and Sport



# Livestock Auctioneering

## What Can I Sell That Cow For?



# Machinery – What's the Combine Worth?

## What's the Right Rent for That Land?





# Opportunities and Issues

- Find the value in
  - Land, farming and other business opportunities
  - People with their skills and concerns
  - Trees, water and wildlife
  - Environmental improvement
- Understand the factors of
  - Economics and tax
  - Property, law, official schemes and rules
  - Practicality

**A World of ...**

**of Variety, Challenge, Change**

**of People, Land, Farming**

**of Business and the Environment**

**of the Countryside and the Future**

# You Might Work In ...

- A private firm – most common and very varied
  - National or local; specialist or general
  - Acting for a potentially wide range of clients
- Government
  - Ministry of Defence, Forestry Commission, environmental schemes, Valuation Office
- Charities – National Trust, RSPB, etc
- Utilities – water, gas, phone companies

[Where Agricultural Valuers Work](#)



# You are Interested....?

- Try to get some work experience in an agricultural valuer's office to see if it interests you
- The Central Association of Agricultural Valuers (CAAV) is the specialist professional body representing, briefing and qualifying agricultural and rural valuers

**Thank You ...  
... Questions?**

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